



WE'RE HIRING | A SENIOR INVESTMENT ANALYST

ABOUT US

We deploy capital to create positive change for society and the environment, and invest with equal consideration for risk, return and impact.

Launched in 2016, by six asset owners who were looking for greater impact without a compromise on returns, Snowball offers a highly diversified, multi-asset, multi-manager fund investing in a range of public and private portfolios including, equity, fixed-income and real asset related funds. We only invest in funds that support organisations with solutions for our society and environment and we invest globally across the United Nations Sustainable Development Goals, targeting a risk-adjusted annual return of 5-6%, net of all fees, over the long term.

After opening to a wider pool of investors in 2020, we have grown AUM by over 50%. Looking ahead, we see a world where every investment can create a positive impact for people and the planet and that everyone could invest in this way. Our mission to catalyse behaviour change in investment towards this future is locked into our articles of association, and Snowball is a certified B Corporation. You can learn more at snowball.im

THE OPPORTUNITY

Building on this early momentum and in line with our big ambition to catalyse behaviour change across financial markets, we are now ready to add to the investment team. This is an opportunity for someone who wants to build a career in impact investing within a fast-growing organisation with an innovative and meaningful strategy.

We are looking for an experienced analyst to work with Abigail Rotheroe, our Investment Director, and Jake Levy, our Investment Analyst, who both share a passion for transforming mainstream financial markets to focus on delivering broad and long-lasting impact. Working in a small team the person joining us will be involved in investing for impact in funds across asset classes and geographies with a focus on private market investments.

We believe that business and financial markets are essential to resolving the current inequality and climate emergencies. All investments create impact, whether positive or negative, so we don't treat impact as an asset class but as fundamental and integrated throughout the investment approach.

The investment strategy and subsequent portfolio is designed to optimize for impact and financial risk and return.



THE ROLE

KEY RESPONSIBILITIES

- + Lead on the development of a pipeline of investment opportunities including analysis of eligible investment proposals in private equity and debt funds, undertaking detailed due diligence, applying rigorous analytical techniques, and stress testing plans and strategies to assess investment opportunities, from both an impact and financial return standpoint.
- + Prepare and present papers that include investment recommendations and sector/thematic analyses to Snowball's Investment Committee.
- + Negotiate legal documentation and close transactions.
- + Monitor, evaluate and manage the financial and social/environmental impact performance of investments on an ongoing basis applying our impact framework and investment process.
- + Participate in and develop Snowball's reporting, impact framework and investment processes and systems.
- + Support Snowball's role in championing impact investment by raising awareness of impact investment to external stakeholders.
- + Support Snowball's business development by speaking to current and potential investors and contributing to marketing documents, presenting, giving interviews and providing content for articles or blogs.
- + Build expertise on specific social/environmental issues and/or asset classes.

MUST HAVE

- + A passion and demonstrable commitment to creating positive impact.
- + Extensive investment experience as an analyst preferably in public and private market funds selection.
- + An investment qualification such as CFA (or similar financial qualifications), ACA or financial MBA.
- + Experience of detailed analysis and financial modelling.
- + A high standard of computer literacy especially MS Excel and PowerPoint.
- + A high standard of oral and written communication skills.
- + Debating and influencing skills.
- + Ability to process and break down investment proposals - analysing social/ environmental impact, risk and return.
- + Flexibility and willing to work with and contribute to a team.
- + Structured thinker able to deal with complexity and uncertainty.
- + Self-starter able to build relationships outside of Snowball.
- + Ability to source investment ideas to address social/ environmental issues.

PREFERABLE

- + Experience in investing in emerging markets private market funds.
- + Experience in valuing and executing secondary market transactions in private market funds.
- + Investment strategy experience. Impact investment experience.
- + Knowledge of/ experience in social and environmental sector issues and organisations.
- + Shareholder engagement experience with public/ private companies. Investor relations experience.
- + Project management skills. Database skills.



For the full job description, and if you are interested to apply, please email Longwater Partners who are handling our search: Hugo Eddis heddis@longwaterpartners.com

We are committed to ensuring people of all identities belong and thrive in our organisation. We particularly welcome applications from people who face greater barriers in accessing and progressing their careers, and who are currently under-represented in the investment sector. If you require any adjustments to be made to apply and meet with the team, please include this when you contact Longwater.



Snowball Impact Investments GP LLP is a limited liability partnership registered in England & Wales under number OC431397. Its registered office is at 5th Floor Mitre House, 44-46 Fleet Street, London, EC4Y 1BN. Snowball Impact Investments GP LLP has appointed The Fund Incubator Limited ("TFI") as alternative investment fund manager to provide management services to Snowball Impact Investments LP (the "Fund"). TFI is authorised and regulated by the Financial Conduct Authority as a sub-threshold alternative investment fund manager (authorisation number 208716). TFI has appointed Snowball Impact Management Limited as appointed representative to perform certain regulated activities, such as arranging deals in investments and advising on investments in connection with the Fund.

